



## Connection® Wins HP MPS Best in Class 2016 Award

### *Recognized for Outstanding Delivery of HP Managed Print Services*

MERRIMACK, N.H.--(BUSINESS WIRE)--May 31, 2017-- Connection (PC Connection, Inc.; NASDAQ: [CNXN](#)), an industry-leading National Solutions Provider of a full range of information technology (IT) solutions to business, government, and education markets, announced that it has won the HP Managed Print Services Best in Class 2016 award. Connection was named a 2016 Best in Class Partner for excellence in marketing, training, and performance—as well as constant dedication to growing its HP MPS business.

Tim McGrath, President and CEO of Connection said, “Today’s customers need IT solutions and services that enable them to be more productive, efficient, and agile. Whether we are optimizing printer fleets or designing advanced document management strategies, Connection’s experts are committed to listening to our customers, understanding their challenges, and delivering the technologies to help them achieve their goals. Receiving the HP MPS Best in Class 2016 award reflects that dedication and highlights the value of our managed print services portfolio. We will continue to build on that success and help our customers improve productivity while reducing the cost and complexity of their printing solutions.”

As a leading National Solutions Provider, Connection offers advanced technology solutions and services across [7 key Practice Areas](#). Their in-house [Software Practice](#) has developed an extensive portfolio of services designed to help customers reduce software licensing complexity, boost productivity, and manage data more efficiently.

### **About Connection**

Connection ([www.connection.com](http://www.connection.com); NASDAQ: CNXN), is the combined corporate brand name for PC Connection, Inc., a Fortune 1000 company, along with its subsidiaries: PC Connection Sales, GovConnection, and MoreDirect, reflecting the Company’s mission to connect people with technology that enhances growth, elevates productivity, and empowers innovation. Headquartered in Merrimack, NH with offices throughout the United States, the Company continues to deliver custom-configured computer systems overnight from our ISO 9001:2008 certified technical configuration lab at our distribution center in Wilmington, OH. In addition, the Company has over 2,500 technical certifications to ensure that we can solve the most complex issues of our customers. Connection also services international customers through its GlobalServe subsidiary, a global IT procurement and service management company. Investors and media can find more information about Connection at <http://ir.pcconnection.com>.

Connection—Business Solutions (800.800.5555), (the original business of PC Connection,) operating through our PC Connection Sales Corp. subsidiary, is a rapid-response provider of IT products and services serving primarily the small- and medium-sized business sector. It offers more than 300,000 brand-name products through its staff of technically trained sales Account Managers, publications, and its website at [www.connection.com](http://www.connection.com).

Connection—Public Sector Solutions (800.800.0019), our GovConnection, Inc. subsidiary, is a rapid-response provider of IT products and services to federal, state, and local government agencies and educational institutions through specialized Account Managers, publications, and online at [www.connection.com/publicsector](http://www.connection.com/publicsector).

Connection—Enterprise Solutions (561.237.3300), [www.connection.com/enterprise](http://www.connection.com/enterprise), our MoreDirect, Inc. subsidiary, provides corporate technology buyers with best-in-class IT solutions, in-depth IT supply-chain expertise, and access to over 300,000 products and 1,600 vendors through TRAXX™, a proprietary cloud-based eProcurement system. The team’s engineers, software licensing specialists, and project managers help reduce the cost and complexity of buying hardware, software, and services throughout the entire IT lifecycle.

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“Safe Harbor” Statement Under the Private Securities Litigation Reform Act of 1995: This release contains forward-looking statements that are subject to risks and uncertainties, including, but not limited to, the impact of changes in market demand and the overall level of economic activity and environment, or in the level of business investment in information technology products, competitive products and pricing, product availability and market acceptance, new products, fluctuations in operating results, the ability of the Company to manage personnel levels in response to fluctuations in revenue, and other risks that could cause actual results to differ materially from these detailed under the caption “Risk Factors” in the Company’s Annual Report on Form 10-K filed with the Securities and Exchange Commission for the year ended December 31, 2016. The Company assumes no obligation to update the information in this press release or revise any forward-looking statements, whether as a result of any new information, future events, or otherwise.



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