

Connection® Public Sector Solutions Awarded University System of New Hampshire Contract

MERRIMACK, N.H.--(BUSINESS WIRE)--Mar. 1, 2019-- Connection[®] (PC Connection, Inc.; NASDAQ: <u>CNXN</u>), an industry-leading technology solutions provider of a full range of information technology (IT) solutions to business, government, and education markets, announced today that Connection Public Sector Solutions has been awarded the USNH Joint Computer Purchase Program contract by the University System of New Hampshire (USNH).

Connection will now serve as the provider of computer hardware products and services to all USNH institutions, including the University of New Hampshire, Plymouth State University, Keene State College, and Granite State College, for an initial contract period of three years, with two additional one-year extensions.

The Joint Computer Purchase Program provides affordable desktops, laptops, accessories, and services to 34,000 students, parents, faculty, staff, alumni, and institutional departments. USNH also partners with community colleges throughout New Hampshire, providing them with opportunities to take advantage of pricing, terms, and incentives available through the program.

The contract offers members access to the entire portfolio of Connection products, warranty coverage, and Microsoft Office 365 enablement, as well as local break/fix repair services to support the University System of New Hampshire's existing fleet of legacy computer systems.

Michael E. Durkin, Chief Procurement Officer of University System of NH, stated "I am pleased to report that Connection's response to the USNH Joint Computer Purchase Program RFP will provide member institutions with significant cost savings over the course of the contract. USNH selected Connection Public Sector Solutions based on the strength of their proposal, their past record of performance, and their suitability to meet the current and future needs of our organization. I am confident this partnership will deliver the level of satisfaction our students deserve, and I look forward to working with the Connection team to ensure our faculty and staff have the resources required to continue delivering a world-class education."

Robert Howard, President of Connection Public Sector SolutionsTM, said "From the start of the Request for Proposal process, USNH made it very clear that student experience and affordability were at the top of their priority list. Our team worked diligently to meet those requirements, collaborating closely with Lenovo to provide top-tier systems, competitive pricing, and a wide range of value-added services—from on-site repair and A+ certified maintainers to warranty coverage and loaner programs. The end result ensures USNH members will have access to the highest quality technologies and services at the best available prices—all backed by local support from Connection, a Fortune 1000 IT provider, with headquarters right here in New Hampshire and more than 2,500 employees in offices across the U.S."

About Connection

PC Connection, Inc. and its subsidiaries, dba **Connection®**, (www.connection.com; NASDAQ: CNXN) is a Fortune 1000 company headquartered in Merrimack, NH. With offices throughout the United States, Connection delivers custom-configured computer systems overnight from its ISO 9001:2015 certified technical configuration lab at its distribution center in Wilmington, OH. In addition, the Company has over 2,500 technical certifications to ensure that it can solve the most complex issues of its customers. Connection also services international customers through its GlobalServe subsidiary, a global IT procurement and service management company. Investors and media can find more information about Connection at http://ir.pcconnection.com.

Connection Business SolutionsTM (800.800.5555), (the original business of PC Connection) operating through our PC Connection Sales Corp. subsidiary, is a rapid-response provider of IT products and services serving primarily the small- and medium-sized business sector. It offers more than 300,000 brand-name products through its staff of technically trained sales account managers, publications, and its website at www.connection.com.

Connection Public Sector SolutionsTM (800.800.0019), operating through our GovConnection, Inc. subsidiary, is a rapid-response provider of IT products and services to federal, state, and local government agencies and educational institutions through specialized account managers, publications, and online at www.connection.com/publicsector.

Connection Enterprise SolutionsTM (561.237.3300), <u>www.connection.com/enterprise</u>, operating through our MoreDirect, Inc. subsidiary, provides corporate technology buyers with best-in-class IT solutions, in-depth IT supply-chain expertise, and access to over 300,000 products and 1,600 vendors through TRAXXTM, a proprietary cloud-based eProcurement system. The team's engineers, software licensing specialists, and project managers help reduce the cost and complexity of buying hardware, software, and services throughout the entire IT lifecycle.

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"Safe Harbor" Statement Under the Private Securities Litigation Reform Act of 1995: This release contains forward-looking statements that are subject to risks and uncertainties, including, but not limited to, the impact of changes in market demand and the overall level of economic activity and environment, or in the level of business investment in information technology products, competitive products and pricing, product availability and market acceptance, new products, fluctuations in operating results, the ability of the Company to manage personnel levels in response to fluctuations in revenue, and other risks that could cause actual results to differ materially from these detailed under the caption "Risk Factors" in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission for the year ended December 31, 2018. The Company assumes no obligation to update the information in this press release or revise any forward-looking statements, whether as a result of any new information, future events, or otherwise.

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