## PC Connection, Inc.

August 21, 2012

## PC Connection Achieves Cisco Cloud Builder Designation

Company Recognized for Expertise in Building End-to-End Cisco Cloud Solutions

MERRIMACK, N.H.--(BUSINESS WIRE)-- PC Connection, Inc. (NASDAQ: PCCC), a provider of a full range of information technology (IT) solutions to business, government, and education markets, today announced it has achieved the Cisco Cloud Builder designation within the Cisco Cloud Partner Program.

This designation recognizes PC Connection's competencies to sell and implement Cisco end-to-end cloud solutions throughout its markets. As a Cisco designated Cloud Builder Partner, PC Connection has met the required competencies across all cloud infrastructure components (security, networking, compute, storage and virtualization solutions), cloud management applications, and a formal cloud professional services practice.

"It's an honor to achieve Cisco's Cloud Builder designation," said Tim McGrath, President and Chief Executive Officer of PC Connection, Inc. "This new status reflects our ongoing commitment to support the expanding role of the network in deploying cloud services. We look forward to continuing to contribute to our customer's growth by offering them a clear path to the cloud and proving that we are their trusted provider with our dedicated cloud solutions team—Cloud Connection<sup>™</sup>."

PC Connection's involvement in Cisco's Cloud Partner Program empowers them to build end-to-end cloud and professional services practices based on Cisco cloud solutions. As a Cisco Cloud Builder designated partner, PC Connection is able to augment its competencies in implementing solutions that include Cisco and approved third-party technology partners.

## About PC Connection, Inc.

PC Connection, Inc., a Fortune 1000 company, has four sales companies: PC Connection Sales Corporation, MoreDirect, Inc., GovConnection, Inc., and Professional Computer Center, Inc. d/b/a ValCom Technology, headquartered in Merrimack, NH, Boca Raton, FL, Rockville, MD, and Itasca, IL, respectively. All four companies can deliver custom-configured computer systems overnight from our ISO 9001:2008 certified technical configuration lab at our distribution center in Wilmington, OH. Investors and media can find more information about PC Connection, Inc. at <a href="http://ir.pcconnection.com">http://ir.pcconnection.com</a>.

PC Connection Sales Corporation (800-800-5555), the original business of PC Connection, Inc. serving primarily the small- and medium-sized business sector, is a rapid-response provider of IT products and services. It offers more than 300,000 brandname products through its staff of technically trained sales account managers and telesales specialists, catalogs, publications, and its website at <u>www.pcconnection.com</u>. This company also serves the consumer and small office users under its PC Connection Express brand (888-800-0323) at <u>www.pcconnectionexpress.com</u> and is, under its MacConnection brand (800-800-2222), one of Apple's largest authorized online resellers at <u>www.macconnection.com</u>.

MoreDirect, Inc. (561-237-3300), <u>www.moredirect.com</u>, provides corporate technology buyers with best-in-class IT solutions, indepth IT supply-chain expertise, and access to over 300,000 products and 1,600 vendors through TRAXX<sup>™</sup>, a cloublased eProcurement system. Backed by over 500 technical certifications, MoreDirect's team of engineers, software licensing specialists, and project managers help reduce the cost and complexity of buying hardware, software, and services throughout the entire IT lifecycle.

GovConnection, Inc. (800-800-0019) is a rapid-response provider of IT products and services to federal, state, and local government agencies and educational institutions through specialized account managers, catalogs, publications, and online at <u>www.govconnection.com</u>.

Professional Computer Center, Inc. d/b/a ValCom Technology (630-285-0500), <u>www.valcomtechnology.com</u>, provides technology services to medium-to-large corporate organizations utilizing its proprietary cloud-based IT service management software, WebSPOC<sup>™</sup>. Through its experienced technical service personnel, ValCom Technology provides network, server, storage, mission-critical onsite support, installation, and hosting of lifecycle services.

## pccc-g

Cisco, the Cisco logo, and Cisco Systems are registered trademarks of Cisco systems Inc. in the United States and certain other countries.

"Safe Harbor" Statement Under the Private Securities Litigation Reform Act of 1995: This release contains forward-looking statements that are subject to risks and uncertainties, including, but not limited to, the impact of changes in market demand and the overall level of economic activity and environment, or in the level of business investment in information technology products, competitive products and pricing, product availability and market acceptance, new products, fluctuations in operating results, the ability of the Company to manage personnel levels in response to fluctuations in revenue, and other risks that could cause actual results to differ materially from these detailed under the caption "Risk Factors" in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission for the year ended December 31, 2011. The Company assumes no obligation to update the information in this press release or revise any forward-looking statements, whether as a result of any new information, future events, or otherwise.

PC Connection, Inc. Corporate Communications, 603-683-2167

Source: PC Connection, Inc.

News Provided by Acquire Media