## PC Connection, Inc.

August 12, 2014

## **HP Honors PC Connection with Two Partner Growth Awards**

MERRIMACK, N.H.--(BUSINESS WIRE)-- PC Connection, Inc. (NASDAQ: PCCC), a national provider of a full range of information technology (IT) solutions to business, government, healthcare, and education markets, announced that it has been recognized by HP with two awards at the HP Global Partner Conference:

- HP Financial Services PartnerOne Award for Growth Reseller of the Year, Americas—The award honors PC Connection for year-over-year HP revenue growth and a continued dedication to excellence.
- **HP Enterprise Group US 2014 Top Growth DRC Partner for HP Servers**—This distinction honors PC Connection for accelerated year-over-year growth in the direct reseller channel (DRC) for <u>HP server products</u>.

"It's an honor to be recognized with these awards," said Tim McGrath, President and CEO of PC Connection, Inc. "PC Connection's performance reflects the success of our partnerships with leading vendors like HP and our shared vision of bringing innovative solutions to market. These awards highlight our team's ability to drive growth in a competitive landscape—as well as the tremendous value our customers place on PC Connection's trusted guidance and expertise in designing advanced technology solutions." McGrath continued, "As a National Solutions Provider, we will continue to grow our in-house expertise and expand our <u>services offerings</u> to help customers deploy cutting-edge IT solutions that deliver greater efficiency, increased savings, and the competitive advantage they need to succeed."

The HP PartnerOne Award winners were selected by a panel of HP Channel executives. HP Enterprise Group US Top Growth award winners were selected based on year-over-year revenue growth in Enterprise Group products and services. The awards were presented to outstanding HP partners who have demonstrated exceptional business performance, achieved significant overall growth, and delivered innovative solutions to customers.

## **About PC Connection, Inc.**

PC Connection, Inc., a Fortune 1000 company, has three wholly-owned sales subsidiaries: PC Connection Sales Corporation, MoreDirect, Inc., and GovConnection, Inc., headquartered in Merrimack, NH; Boca Raton, FL; and Rockville, MD; respectively. All three companies can deliver custom-configured computer systems overnight from our ISO 9001:2008 certified technical configuration lab at our distribution center in Wilmington, OH. Investors and media can find more information about PC Connection, Inc. at <a href="http://ir.pcconnection.com">http://ir.pcconnection.com</a>.

PC Connection Sales Corporation (800-800-5555), the original business of PC Connection, Inc. serving primarily the small- and medium-sized business sector, is a rapid-response provider of IT products and services. It offers more than 300,000 brand-name products through its staff of technically trained sales account managers and telesales specialists, catalogs, publications, and its website at <a href="https://www.pcconnection.com">www.pcconnection.com</a>. This company also serves consumer and small office users and is, under its MacConnection brand (800-800-2222), one of Apple's largest authorized online resellers at <a href="https://www.macconnection.com">www.macconnection.com</a>.

MoreDirect, Inc. (561-237-3300), <u>www.moredirect.com</u>, provides corporate technology buyers with best-in-class IT solutions, indepth IT supply-chain expertise, and access to over 300,000 products and 1,600 vendors through TRAXX™, our proprietary cloud-based eProcurement system. Backed by over 500 technical certifications, MoreDirect's team of engineers, software licensing specialists, and project managers help reduce the cost and complexity of buying hardware, software, and services throughout the entire IT lifecycle.

GovConnection, Inc. (800-800-0019) is a rapid-response provider of IT products and services to federal, state, and local government agencies and educational institutions through specialized account managers, catalogs, publications, and online at <a href="https://www.govconnection.com">www.govconnection.com</a>.

"Safe Harbor" Statement Under the Private Securities Litigation Reform Act of 1995: This release contains forward-looking statements that are subject to risks and uncertainties, including, but not limited to, the impact of changes in market demand and the overall level of economic activity and environment, or in the level of business investment in information technology products, competitive products and pricing, product availability and market acceptance, new products, fluctuations in operating results, the ability of the Company to manage personnel levels in response to fluctuations in revenue, and other risks that could cause actual results to differ materially from these detailed under the caption "Risk Factors" in the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission for the year ended December 31, 2013. The Company assumes no obligation to update the information in this press release or revise any forward-looking statements,

whether as a result of any new information, future events, or otherwise.

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PC Connection, Inc. Corporate Communications, 603-683-2167

Source: PC Connection, Inc.

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